



# FarmsoftQC

## BESPOKE QUALITY SOLUTIONS

Fresh produce \* Food service & manufacture \* Meat packer

**Reduce inspection costs**

**Eliminate mistakes & waste**

**Make price negotiations easier**

**Maximize quality & consistency**

**Integrate QC throughout business**





## Bespoke quality solution benefits:



### Reduce quality inspection labor costs

Using the Farmsoft Quality Control app reduces time taken to perform quality inspection tasks, reduce labor costs, and improve productivity.



### Reduce fresh produce/food waste

Reduces waste & shrinkage through better communication across levels of management, and rapid response to quality issues before they result in waste.



### Consistent quality control for better quality food

Guarantee quality and consistency with flexible quality inspection systems that guide team members through each quality incident to ensure easy & accurate compliance.



### Hand crafted to be a perfect match for your business

Your quality control solution is tailored by your consultant to support your business, create new efficiencies & opportunities, save everyone time, increase accountability, and reduce waste. A truly bespoke solution.



### 100% accurate & fast dispatch/export QC

Ensure accurate and rapid quality inspection at the point of dispatch/export or container loading; ensuring customer satisfaction and reduced customer rejections.



### Reduce administration & compliance costs

FarmsoftQC will become part of your SOP, reducing the cost of QMS maintenance & compliance by automating many of these requirements.



# Bespoke quality solutions

*Your **quality control consultant** will tailor FarmsoftQC to match your precise requirements.*

- ✓ Bespoke quality programs, tests for QMS
- 📊 Tailored reporting & labels
- 🔧 Customized analysis tools
- 🧠 Privately trained AI dataset (option)
- 🔗 Integrate with other apps, finance, equipment



# Bespoke quality solution features:



## Unlimited quality inspection programs

The app can be configured with unlimited quality inspection programs / tests: tests can be internal, required by your customers, state/federal, or QMS related.



## AI powered QC

Optionally use FarmsoftQC's A.I. powered quality inspection for rapid quality control with fewer errors and consistent QC. Our A.I. model is constantly evolving and improving with every inspection.



## QC dashboards & QC labels

Instantly turn your inspection data into useful information, analyze supplier performance, your packing/manufacturing quality, and other quality inspection KPI's. Print user designed labels directly from FarmsoftQC.



## Smart interfaces for easy inspections

Capture data rapidly, no need to have all data pre-defined in a database (eg: enter a new supplier name into a test, then use that supplier in future tests). Smart defaults avoid user repetition during inspections.



## Alerts keep everyone instantly informed

Automatic alerts for each different quality inspection program determines which team members (or suppliers) will receive instant quality alerts (photos and attachments included).



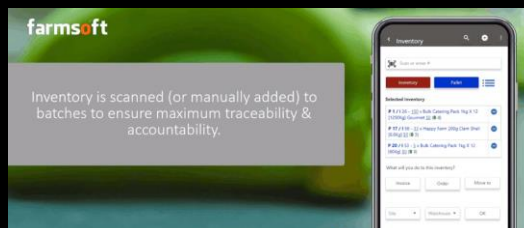
## Customer satisfaction management

Measure customer complaints, their severity, frequency, track back to suppliers, and measure overall performance at filling customer orders, instant recall of customer incidents during sales and more...\*



## Supplier quality management

Suppliers must know your business is measuring their performance accurately. Any trends that affect the quality of fresh produce can be quickly detected and management automatically alerted.



## Perform tests offline

Unlike other apps, FarmsoftQC allows you to perform tests offline when you have no internet\*. Tests are later synced to the server so your team can access them.\*



## Business wide quality control integration & API

Upgrade at any time to Farmsoft Fresh Produce / Food Service / Meat Packing to allow business wide integration of QC & traceability into all facets of the business or integrate with finance and hardware.



Quality

Select program

Start

Inspection

Finish



Apples



Grapes



Onion



Welch's Grape

Reduce inspection costs  
Eliminate mistakes & waste



**FarmsoftQC**

Quality

Select program Start **Inspection** Finish

**Grapes, Carton sample**

**Identification**

Pack date [calendar icon] [thumbs up/down icons]

Notes [text area]

**Casses/Pallet** [photo icon] [thumbs up/down icons]

Prior values... 46 48

Type here... [text input]

Notes [text area]

Units per case [input] [photo icon]

## Bespoke inspections!

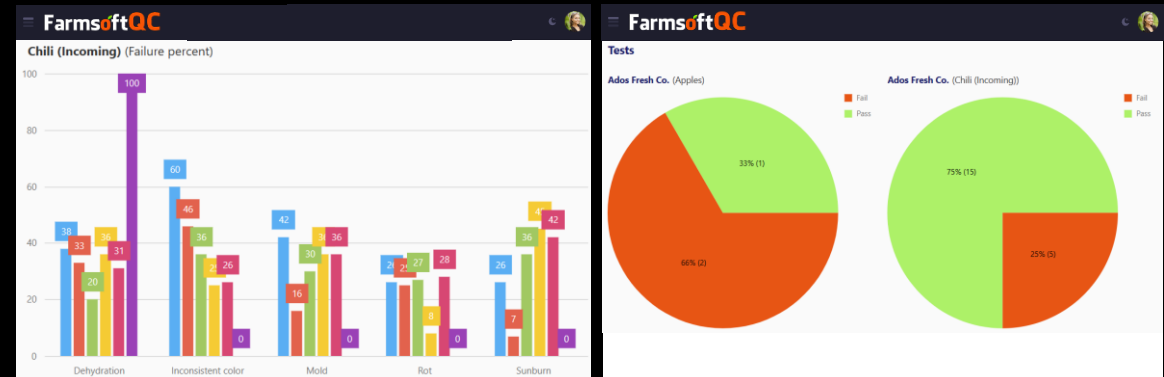
Inspect unlimited commodities, using unlimited quality programs.

Request new quality analysis reporting tools to suit your quality trend analysis requirements.

**Reports and Quality Dashboard** tailored to your exact requirements by your solution consultant.

## Supplier quality management & analysis

Simple or comprehensive supplier quality management using unlimited quality programs which can be supplier specific, fresh produce variety specific, or generic for all suppliers. Each supplier quality program records notes, photos & documents, can be linked to delivery, shipping container, batch, order, pallet, etc. Share quality results directly from the app with your suppliers & team. Automatic alerts if a test fails.



## Customer quality feedback management

Customers provide online comments, photos, documents, or fill out feedback forms. Trace customer complaints back to supplier, or to the origin crop/field/patch. Analyze customer complaints, complaint resolution and corrective actions. Instant recalls.\*

Costa Rica Fruit Co, Walmart 2.2Lb/1kg Bag

Date	Test No	
May 10	118	Customer Walmart. Credit added to customer account. 175 Invoice #3 Inventory created by: B. Smith Jun 29 11:37 AM Test by: F. Support2 May 10 10:

**Instant enterprise wide alerts when there is customer feedback, automatically sent to relevant team members.**

## Negotiate better prices...

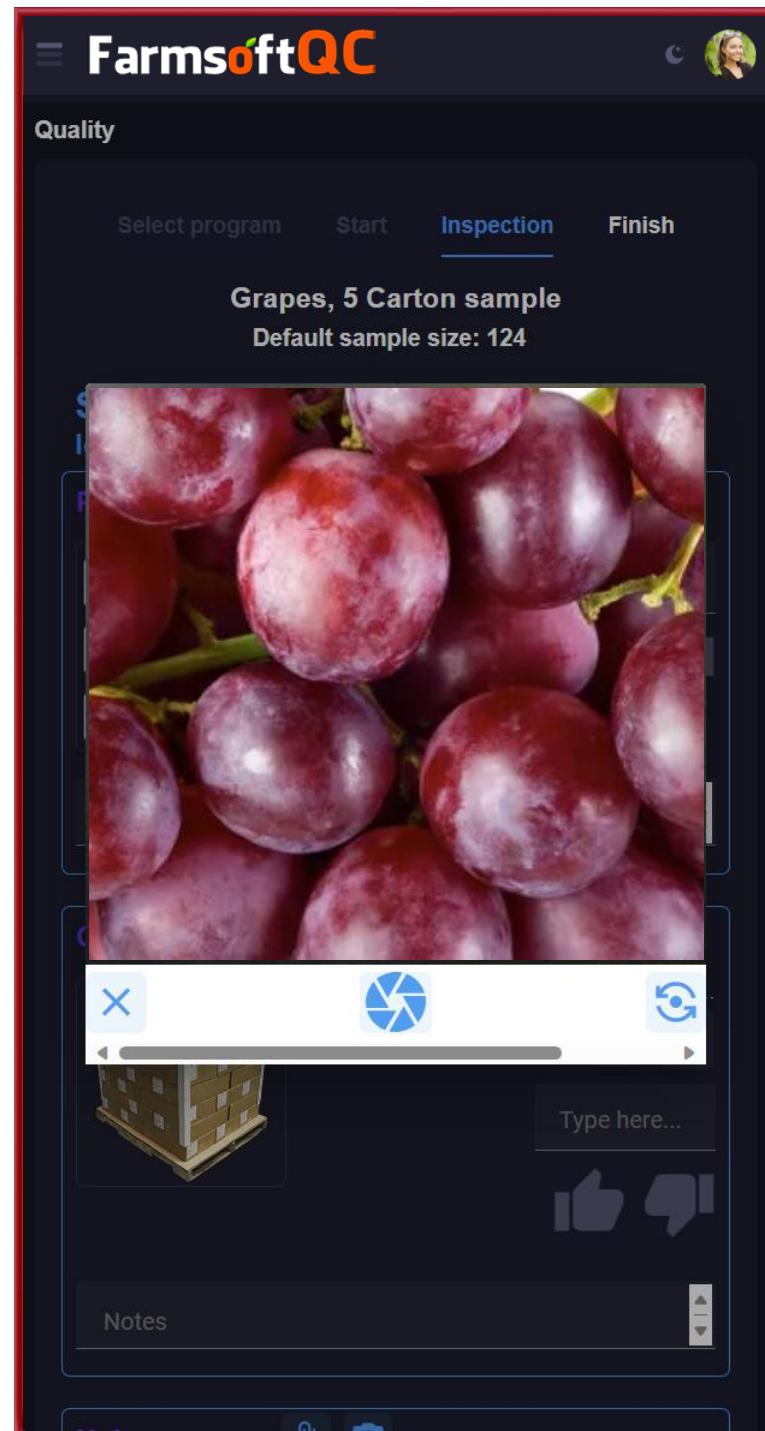
With instant access to inspection info & unlimited photos.

## Increase inspection consistency...

Using inspection templates, and optional AI powered inspection for rapid consistent results.

## Better visibility & greater insights...

Convert data into actionable & understandable info for better decision making, quality dashboard and data analysis.





## Flexible quality inspections

### Pass / fail

Simple pass or fail criteria allows rapid visual or A.I. assessment, simply tap thumbs up or down to complete the criteria for a rapid inspection.

### Percent of sample

Take a sample weight of the commodity and measure weight of defects to have automatic “out of spec” sample calculated.

### Score

Addition/deduction scoring system to determine an overall quality score. Set ranges and color codes that determine Class or overall quality.

### Value range

Selected criteria must have results between a specific number range, for example “Sugar content” must be between 45 and 55 otherwise the criteria fails.

## Bespoke quality solutions



**FarmsoftQC**

Quality

Select program **Start** Inspection Finish

**Grapes, 5 Carton sample**

Date 1/16/2024

Grower Cash Fresh Ltd

Supplier / exporter CV Fresh LLC

Default sample size 124

Carton Brand San Miguel

Label Welch's

Packing format 8 x 2 Lb

## Smart inspection interface

### Easy entry

Enter new records (eg: supplier name) at any time; you don't need to pre-define options. New records can then be used in future inspections.

### Special fields

Add new text boxes, note box, dropdowns, on / off switches to your inspections. Your consultant will do this for you, but you can change the config at any time.

### Unlimited photos

Rapidly take and save unlimited photos & attach (or any **document**) to test or criteria. Great for showing suppliers and customers. Photos show on the inspection reports.

### A.I. inspections

Use A.I. inspections to save time and increase consistency and reduce mistakes. Custom trained A.I. datasets optionally available (additional cost).

### Multi-sample

An inspection can have 1 or more samples, users can add additional samples at will, or inspections can be programmed to require a specific quantity.

### Unlimited users

Your solution includes 8 concurrent user licenses, you can add an unlimited amount of additional users at any time, POA.

## Bespoke quality solutions

## Upgrade to other Farmsoft editions

**Upgrade at any time to Farmsoft Fresh Produce / Food Service / Meat Packing business solutions at any time:**

- If you need to add traceability, inventory, orders, sales, shipping, invoicing, and other features to your FarmsoftQC, simply switch to a new Farmsoft subscription.
- The new annual subscription fee will replace the FarmsoftQC subscription fee, due immediately, your account will immediately be credited with a pro-rata refund of your QC subscription (deducted from the new annual subscription fee).
- Normal project management, training, and setup fees apply to your new Farmsoft solution.
- Licenses from your QC subscription will be replaced by the standard user licenses that come with your chosen solution. You can buy more licenses at any time.
- Integrate with other solutions/apps and hardware using our API.
- Some features may require Farmsoft PH/FS/MP and are denoted with \* asterix.

## Frequently asked questions

**Can I have a free trial?**

We can't provide this because FarmsoftQC is heavily tailored to your business requirements and includes training services from a FarmsoftQC quality consultant; without which no solution would work properly for your business.

**Do you share my data?**

**We will never sell or share your data with any person, company, or government** unless legally compelled.

**Are offline tests the same as online?**

Nope, there is reduced functionality because obviously we can't store your entire database on your phone, alerts are not sent for offline tests, you can't attach images presently, you can't add new suppliers offline, offline tests functionality is estimated to be available in Q2 2024\*. In offline mode, only limited test creation is available, all settings and other features cannot be accessed in offline mode.

**Can I deploy farmsoft myself?**

No, deployment is by professionals that have deployed many times. Without this experience your project takes 10 X longer to implement and has low chance of success. We will not provide farmsoft without managed implementation.

**Is the 2024 version of FarmsoftQC new?**

Yes, this means some features are not in the new app, but can still be accessed from the old app.

**What if I use farmsoft for a fraction of the year?**

We don't provide discounts if your season is only a few months long.

**Who develops & supports FarmsoftQC?**

Since 2001, Tenacious Solutions Ltd 124 Broadkill Rd #643 Milton, Delaware, 19968 USA . [Learn more about Tenacious Solutions Ltd here.](#)

**What languages is farmsoft in?**

The interface is available in 5 languages, please ask about your preferred languages, we can add as required.

**What are the costs if we need changes or additions?**

We are happy to build new features or modify existing ones for your company. Please ask for a quotation or use the API to add features through your I.T. department. We are unable to provide software development services for free.

**What's your refund policy?**

We do not provide refunds. It's your responsibility to perform full due diligence. Your project is not a trial or test. We sell time based services; not a physical product that can be returned and resold.

**Technical specifications, devices, etc:**

Technical specifications & integration with other solutions are on the last page of this document ([tap here to view](#)). Please note that offline saving of records, and phone alerts only work if you install the app (PWA) when prompted after opening the app URL; the PWA app cannot be installed on iOS (Apple devices) so you must use the web app in Edge on Apple.